XOOMWORKS PROCUREMENT
Part of **Accenture**

SAP Ariba

Removing the technical complexities of SAP Ariba so you can focus on procurement outcomes

SAP Ariba is a market-leading solution for digitalising and integrating all or part of your source-to-pay process.

To create exceptional value for you, we deliver SAP Ariba as an end-to-end service, focusing on both the technical solution as well as embedding it fully into your business. Our rapid deployment methodology tailored specifically for cloud procurement technologies means we can get your systems live quicker, giving you a greater emphasis on change management.

Our comprehensive SAP Ariba service covers everything you'll need to think about, from sourcing and contract management, supplier lifecycle and performance, Guided Buying, Spot Buy, P2P, invoicing, analytics as well as ERP integration. Just as importantly, our Target Operating Model provides the knowledge of exactly how best to use the technology as part of your everyday procurement activity.

Why us – Xoomworks Procurement

As a Silver Partner we've been working with SAP Ariba for 19 years helping our clients manage and mature their suite of purchasing tools, providing expertise for all SAP Ariba modules.

- Our team of over 80 procurement specialists provide expertise to some of the largest and most complex solutions globally, from technical landscape design through to implementation and post go-live support.

- Multi-lingual consultants based across Europe and our near-shore Centres of Excellence in Romania and Bulgaria

- A complete service that includes the transfer of business knowledge so you understand exactly how to use SAP Ariba to make the most of your everyday procurement activity

Your SAP Ariba procurement solution transformed end to end – in one service

Implementation

From the outset our strategic advice and design ensures the optimum application landscape for your SAP Ariba implementation. We provide full lifecycle implementation and project management using best practice process design and configuration.

We come into your project with a set of templated buying channel processes that we tailor to your specific requirements – these are key to the success of the solution, ensuring that we implement simple, easy-to-use processes to cover all your spend.

We'll manage supplier enablement, testing and full integration into your ERP.

We'll also help you to embed the solution into your business – we can deliver change management, user adoption and training and support your organisational re-structuring. Supporting this is a detailed template Target Operating Model that shows you how best to use your SAP Ariba solution for all your procurement activities – feedback from our clients suggests this is one of the key reasons they choose Xoomworks.

Optimisation

Going live with SAP Ariba is a major step towards better spend management – capturing savings, improving efficiency and gaining control. But it is the start of your journey, and to really deliver against your business case you will need to keep momentum going.

Our free optimisation expertise service, XoomTune, monitors your SAP Ariba experience at approximately six month after go-live. It works by extracting relevant data from your SAP Ariba system and running it through a series of analysis and benchmarks. This enables us to analyse data in context of your success metrics, business case and 'what good looks like', so that you can understand what is working well and what needs improvement.

Operational Support

Our team of SAP Ariba experts at our specialist multilingual Service Desk and Centre of Excellence in Cluj-Napoca, Romania, combined with our European consultants, allow us to provide the right mix of expertise at the right price.

We offer a range of services to enable you to focus on the core objectives to drive value for your business while we make sure everything is running smoothly:

Service Desk & Release Management

- Ensuring your systems are running smoothly – multilingual, ITIL-based 24/7 support for source-to-pay systems and analytics
- From 1st line user queries to in-depth technical development, application management, upgrades and release management

Enhancement Services

- Helping you deliver more value and identify savings through data cleansing and spend analytics
- Increasing system adoption with supplier enablement and training
- Our service desk can also be extended to manage operational procurement activity such as low-value buying support to free up your team's time for more strategic activity.

Sourcing

Our consultants have sourced £billions of goods and services and we offer a range of sourcing services from complex category management to one-off auction support, helping to deliver greater savings faster.

Reasons why you should choose Xoomworks for your SAP Ariba solution

XoomCloud©

- Our unique XoomCloud methodology that improves the governance, efficiency and results of your implementation

- Strong focus on strategy and change management – our Target Operating Model is one of many tools that helps us deliver procurement outcomes not just technical go-lives

- We help suppliers and buyers to get the most from the SAP Ariba Network – with over 200,000 suppliers already enabled

XoomTune©

- We keep supporting you after go-live - XoomTune optimisation dashboards ensure you can measure your performance against your business case