

Expert support for SAP training and upgrade



Client: Global IT company

Size: 100,000+ Employees

Project: SAP Rollout

A leading global IT company gained the benefits of world-class assistance from Xoomworks in a series of major projects



The Challenge:

One of the world's largest IT companies had installed SAP and required support to train its people to use the system effectively.

It planned to start by training staff in EMEA and Asiapac and then in the US, and required a consistent methodology that could be deployed and modified to suit specific regional requirements. The company was looking for specialists who knew SAP and understood its particular demands.

Training was required to support procurement-to-pay, inventory and warehouse management, finance, production planning (including APO), sales and distribution.

The company also required guidance and help deliver a regional warehouse management system and support in their upgrade to a single integrated global SAP platform.

The Solution:

A Xoomworks consultant led a team working with key personnel to develop a range of training materials including presentations, workbooks and reference guides.

Dedicated systems were developed to ensure efficient and consistent training across the board, and were implemented initially in the UK, France and Germany and then in Asiapac and the US.

The consultant, certified in warehouse management, led the local WM design and implementation side of the project to ensure that every site ran at maximum efficiency, carrying the correct levels of stock.

The consultant helped co-ordinate the upgrade of the various SAP platforms throughout the global company to a single integrated solution providing cross-company financial reporting and inventory analysis.

Training consisted of presentations and hands-on instructor-led training workbooks. The consultant worked closely with the client to ensure the programme covered all relevant topics and scenarios.

The Results:

Because of the efficient and professional way the training was delivered, minimal support was required after go-live. The training material allowed users to be self-sufficient in finding their own answers, reducing helpdesk calls to close to zero.

The design and implementation of the UK warehouse solution was used as the blueprint for deployment in France. This was

delivered within an aggressive timeframe and exceeded the client's expectations.

The SAP upgrade was completed across all regions on time and meant the company could reap the benefits of a single global system.'

"It was a great project for us. The timeline was challenging but we met all the targets and left everyone more than happy with the results. The training was very successful and it was good to be involved in a major programme across continents for one of the world's biggest companies."

Ian Dagg, Director of Procurement Consulting

The Xoomworks way of working

Xoomworks focuses on working with you to help achieve your objectives in a structured way while maintaining the flexibility to ensure the best possible outcomes.

We are very consultative, fully involving all stakeholders and developing excellent

relationships at all levels, integrating fully into your teams and taking ownership of the challenges presented. Your risks are effectively managed and reduced to the minimum.

We work closely with you to identify and agree objectives, benchmark progress against the

About Xoomworks

Xoomworks is a niche consultancy and outsourcing company that specialises in Procurement and Business Intelligence. Staff are based in UK and Europe and consist of technical, business and behavioural consultants, and senior procurement staff.

Our Complete Procurement proposition addresses both the mechanics and behaviours of Procurement that drive the greatest value for organisations.

Interested in finding out more about Xoomworks Procurement?

Call us now on +44 20 7400 6120 or send an email to procurement@xoomworks.com
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