

# How will you maximise your purchase-to-pay performance?

Xoomworks can help you identify your procurement goals and act on them

An efficient procurement operation is vital for any business. You can significantly reduce costs and boost profitability by not only measuring the performance of your procurement operations but also deriving actionable information. A quality P2P Dashboard will enable delivery of strategic procurement goals and adherence to business process.

Xoomworks is ideally positioned to deliver fast insight into your procurement processes and functions. Having helped one of only two organisations in the UK to reach "World Class" status in their procurement processes (as defined by The Hackett Group), we combine our vast procurement expertise with profound knowledge and deep understanding of the entire SAP® BusinessObjects™ product suite.

#### The Benefits:

- Increase managed spend to over 80%
- Achieve ten-fold increases in contract compliance
- Improve on-time payments and benefit from early discounts
- Typically, a 30% reduction in transactional costs
- Better utilise preferred vendor agreements
- Understand supply chains in more detail to identify and mitigate risks
- Spend 25% less on procurement operations than typical companies

#### A P2P solution offering greater savings, increased compliance and reduced risk.

Our comprehensive Purchase-to-Pay dashboard was designed by experienced senior procurement consultants, ex-industry heads of procurement and business intelligence specialists.

Our KPIs and measures developed over 10 years of Procurement transformation programmes and based on world class benchmarking techniques provide a mechanism for planning and improvement.

Our P2P Dashboard, based on a catalogue of KPIs highlights issues and trends in your procurement operations enabling you to analyse the root causes and pro-actively adjust your processes.

Crucially, Xoomworks deals with what to do with the results - how you act on them differentiates world class organisations.



## XOOMWORKS P2P DASHBOARD: End to end delivery from definition of tailored KPIs through to delivery in SAP® BusinessObjects™

Procurement BI projects are often delayed due to the effort in defining what to measure, how and why. Xoomworks' catalogue of KPIs with pre-determined definitions dramatically accelerates your business intelligence project, allowing you the time to focus on the outcomes.

Our solution allows you to select, tailor and implement pre-defined KPIs measuring the performance of your procurement operations, empowering you to reveal and drill down on the critical elements of the end to end Procurement process - Source, Manage and Transact. The Xoomworks' P2P Dashboard, typically developed within three months on SAP® BusinessObjects™ for mobile and PC, reduces implementation costs and enables identification of savings opportunities, delivering greater value to your organisation sooner.

### Reduce time to value:

In contrast to typical projects, Xoomworks allows for the rapid definition, design and deployment of your Procurement KPIs and Dashboards, including mobile compatibility. It lets you identify the root causes of your procurement issues and deliver a road map to address the poor performing areas of your procurement group organisation.

### Highlights:

- Xoomworks has over 10 years' experience of Procurement transformation programmes
- Accelerate your business intelligence project with Xoomworks catalogue of pre-defined KPIs
- Xoomworks P2P dashboard reduces implementation costs and identifies areas to make savings



## Partnering with Xoomworks

We lead the field in Business Intelligence. We have over 10 years' experience in SAP BusinessObjects™ and over 70% of our technical consultants have previously worked at SAP BusinessObjects™ in senior expert roles. We are certified practitioners on SAP BusinessObjects™ and HANA, and have excellent connections across SAP. We have a deep understanding of SAP BusinessObjects™ and we have implemented SAP Business Intelligence solutions across large enterprises worldwide.

Let us show you what we can do for your business intelligence.

Contact Xoomworks on +44 20 7400 6120 to talk to a consultant, or email us at: [bi@xoomworks.com](mailto:bi@xoomworks.com).

