

How will you successfully deliver the right SAP® BI solution on time?

Xoomworks proven methodology can help you overcome the obstacles and ensure business success for your next BI project

Neglecting the importance of well-defined requirements usually results in huge project costs and wasted time. The majority of project defects and quality issues result from poor requirements. Requirements Definition is the most critical, yet often underestimated, cornerstone of transforming a BI business case into a successful solution.

At Xoomworks, we combine our vast expertise, profound knowledge and deep understanding of the entire SAP® BusinessObjects™ product suite with the experience gained from years of successfully implementing SAP® BusinessObjects™ solutions to help you in correctly defining your requirements and set you up for business success.

The risks of poor requirements gathering:

- Up to 60% of all defects are established during requirements definition
- Identifying and correcting these defects represent up to 85% of overall rework expenditure
- Fixing requirements defects can be as much as 50% of the total project cost

How can you ensure the success of your next project?

As a project manager, you can significantly reduce project risk by focusing attention on improving the quality of the project requirements. Yet, a casual or haphazard approach to requirements gathering is still a common peril in BI projects.

At Xoomworks, we appreciate the obstacles to effective requirements definition. Employing our methodology, we ensure early user involvement, close collaboration between IT and business and maximum stakeholder commitment. It can help you to accelerate into solution design by optimising your development phase, and will minimise expenditure on rework and problems stemming from immature or ambiguous requirements.



XOOMWORKS DISCOVERY: identifying and defining BI requirements with real confidence

Xoomworks Discovery is a series of workshops, typically spread over five days in three phases as detailed below. The workshops are designed to fast-track you into requirements gathering for your BusinessObjects™ project. We start by engaging you in building a sound grounding in requirements definition principles, techniques and requirements management; gradually moving towards the main focal point, which will deep dive into requirements definition for your projects. Our experienced and certified consultants understand the criticality of clear and accurate solution requirements. They lead you through a collaborative process tailored to your specific business needs. With their deep understanding of the entire SAP® Business Objects™ product suite, and its strengths and limitations, they will prove a truly invaluable asset in identifying the correct requirements for your new BI system.

Xoomworks DISCOVERY Deliverables

The outcome of the workshop series will be a project requirements document containing all the clear, consistent, feasible and verifiable requirements captured, analysed and reviewed during the workshops.

Benefits:

- Reconciling and aligning business requirements to SAP® BusinessObjects™ capabilities
- Increasing stakeholder commitment and buy-in
- Enhancing relations between business and IT
- Involving users right from the start
- Accelerating solution design
- Improving system design quality



Partnering with Xoomworks

We lead the field in Business Intelligence. We have over 10 years' experience in SAP BusinessObjects™ and over 70% of our technical consultants have previously worked at SAP BusinessObjects™ in senior expert roles. We are certified practitioners on SAP BusinessObjects™ and HANA, and have excellent connections across SAP. We have a deep understanding of SAP BusinessObjects™ and we have implemented SAP Business Intelligence solutions across large enterprises worldwide.

Let us show you what we can do for your business intelligence.

Contact Xoomworks on +44 20 7400 6120 to talk to a consultant, or email us at: bi@xoomworks.com.

